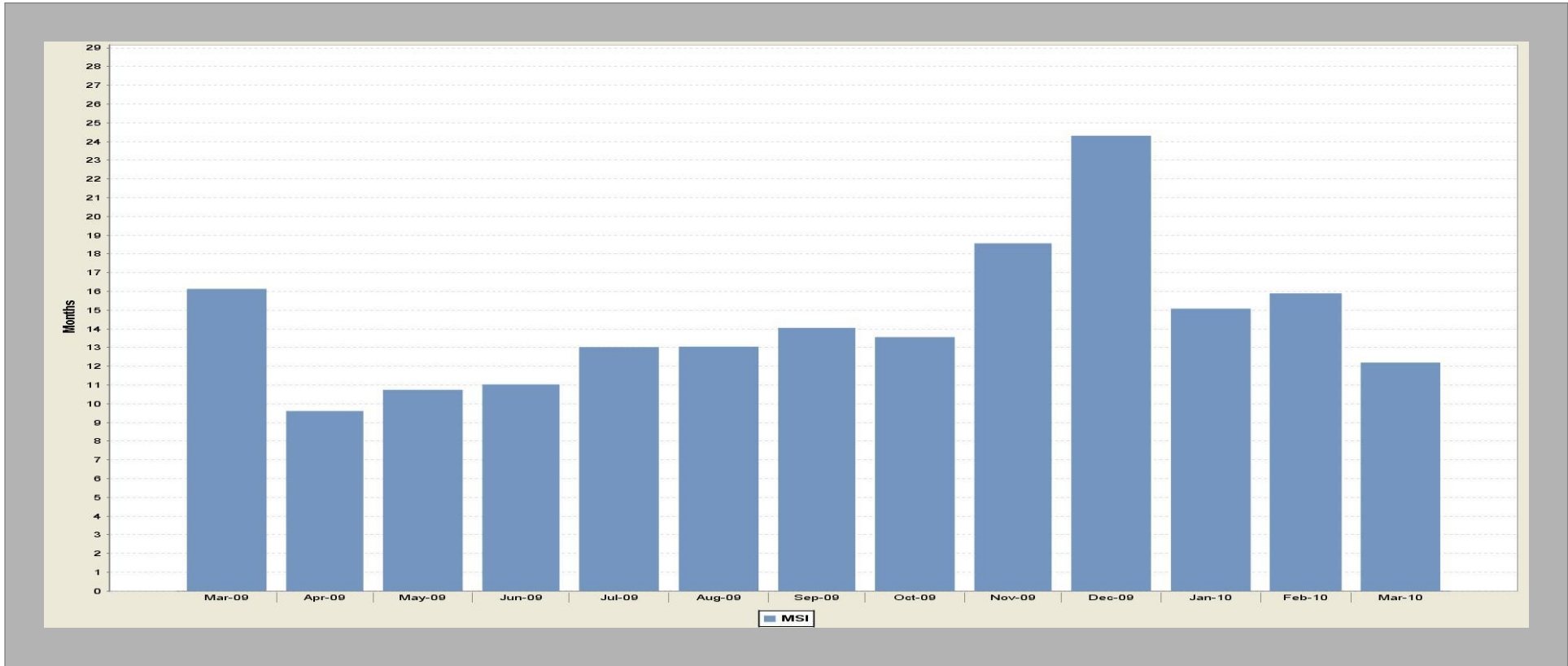


# Market Dynamics

## Months Supply of Inventory (BrokerMetrics® Calculation)

### 1 Year (Monthly) 03/01/09 - 03/31/10



#### KEY INFORMATION

	Mar-09	Mar-10	Change	Percent Change
MSI	16	12	-4	-24.4



MLS: WAAR	Period: 1 Year (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Single Family Detach, Attchd/Condo/Townhme, Condo, Townhouse)					Sq Ft: All
ZIP Codes:	23168, 23185, 23188					

**Market Dynamics**  
**Months Supply of Inventory (BrokerMetrics® Calculation)**  
**1 Year (Monthly) 03/01/09 - 03/31/10**

**Liz Moore & Associates**

<b>Time Period</b>	<b>MSI</b>	<b>NAR MSI</b>	<b># For Sale Last Day of Month</b>	<b># Under Contract</b>	<b># Sold</b>
Mar-10	12.2	15.6	1,122	92	72
Feb-10	15.9	23.0	1,033	65	45
Jan-10	15.1	32.7	980	65	30
Dec-09	24.3	16.9	948	39	56
Nov-09	18.6	10.6	1,021	55	96
Oct-09	13.6	12.3	1,071	79	87
Sep-09	14.1	12.2	1,110	79	91
Aug-09	13.0	12.3	1,122	86	91
Jul-09	13.0	12.1	1,133	87	94
Jun-09	11.0	9.8	1,103	100	113
May-09	10.7	12.1	1,160	108	96
Apr-09	9.6	17.4	1,134	118	65
Mar-09	16.1	22.3	1,113	69	50